

Successful restart with Ninox

After bad experiences with tradesmen software, a master roofer now relies on Ninox.



Solar Wiebe GmbH & Co. KG is a specialist company for photovoltaic systems based in Gummersbach in the Oberberg region. Managing director, Viktor Wiebe, was previously self-employed as a master roofer, but completely reorganised himself a few years ago. Together with a business partner, they have successfully specialised in the planning and installation of photovoltaic systems for private and commercial customers.



 solarwiebe.de

CHALLENGE

"Paperwork" costs valuable working hours

For a long time, Viktor Wiebe had been working with classic industry software, but it wasn't supporting his processes sufficiently. Whether it was quotes, orders, or personnel planning, the "paperwork" still required far too much manual effort, even with the software. It's a problem that many craftsmen share. When starting up again, it was clear to Wiebe that he had to organise his business more efficiently. Conventional industry software was simply not an option for him. Until then, he had only used Ninox now and then as a knowledge database, but recognised its potential as a development platform. The decision to create an individual solution with Ninox was an easy one.

From the offer to the final cost, with Ninox

After the consultation, clients expect an offer soon. However, the calculation is time-consuming, taking many different parameters into account. With Ninox, Viktor Wiebe and his sales staff only need a fraction of the time to prepare a complex offer with precise calculations and profitability analysis. If an order is then placed, the next steps are also optimised and digitalised, including warehouse management, ordering, personnel, and project planning. At Solar Wiebe, nothing is left to chance anymore. With Ninox, everyone involved in the project always knows exactly what needs to be done, at what time, and in what place. The actual working hours and materials used are also recorded and flow into the overall view of each individual project.

Key Features

- ✓ Task management
- ✓ Project management
- ✓ Cost calculations

Benefits

Solar Wiebe's solution shows just how much is possible with Ninox. The range of functions corresponds to an ERP system and covers almost all operational processes, from acquisition to order processing and post-calculation. All work steps, from the initial contact with the customer to the acceptance protocol, are documented and can be traced. Each project is clearly structured and the optimised ordering system ensures that stock is kept in line with requirements. All documents are also sent directly from Ninox. Thanks to diverse templates and automatism, every employee is now able to work with the system and use it efficiently for their area of responsibility. The solution is used everywhere, in the offices, for people working from home, and with iPads on construction sites. A total of around 60 employees use the Ninox solution regularly.

60

USERS

5

YEARS

+100%

TURNOVER/YEAR



With Ninox, we have transformed to working 100% paper-free.

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CEO

Get in touch

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Ninox is a collaborative, cloud-based platform for business teams. We empower users to build business applications and automate back office workflows with drag and drop tools.